Lead Ref: NE100778



# **Penetration testing**

#### **Details**

Project Scope: Penetration testing Industry: Administrative and

support service

activities

O Area: North East S Turnover: G: 100M to 250M

No of Sites: 3

#### **Description**

Today I engaged with the IT Manager for a Manufacturing Company based in the North East.

Upon first point of contact the client made me aware that the business will be having a review of their IT Security as part of an annual security review. He is very keen to now have an internal and external test with a credible provider.

The motivation behind the client wanting to endure that the business is completely compliant and is looking to gain knowledge of the vulnerabilities.

Finally the remit he is asking for us to carry out a full spectrum Penetration test and cyber security vulnerability with all analytics to be included for their 3 sites. The client is looking for External and internal penetration test but, the client would be keen to look at this alongside a vulnerability assessment.

It was also mentioned that the antivirus which renews in September 2025 will also be an option for the partner to renew.

The client has provided the following snapshot of their environment where the work would be carried out:

- 300 Users
- 300 Staff
- Internal & External Penetration Testing
- Remote Testing
- 3 Sites
- 315 Access Points
- 300 Desktops, Laptops & Mobiles & Servers on network
- 315 End Points across the 1 site
- Palo Alto Firewall
- Threat Analysis
- Identify changes needed
- Identify training needs
- Advise on Implementations

Based on this the client has tasked Your Shortlist to source a credible IT Security partner that has credible experience with Penetration Testing and skill set with delivery on the above.

We did discuss budget of up to £2000 a day depending what services the partner offers.

The client is looking at a timescale of decision making will be January 2025 and implementation in March of

#### 2025.

The final sign off for the project will be by the board after the IT Manager collated and sourced a suitable partner. The client expects introductory calls to take place via Teams or telephone.

#### **Timescales**

© Call: email to arrange call

Decision: January 2025

Implementation: March 2025

### **Budget**

Up to £2000 a day

#### **Next Steps**

Partners who can fulfil the company requirements should reply directly to <a href="mailto:leadsuk@yourshortlist.com">leadsuk@yourshortlist.com</a> to register their interest.

Once approved, you will immediately receive the prospects contact details.

## YourShortlist

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