












# Cyber Security

## Details

 <b>Project Scope:</b>	Cyber Security	 <b>Industry:</b>	Construction
 <b>Area:</b>	North East	 <b>Turnover:</b>	E: 20M to 50M
 <b>Current Solution:</b>	N/A	 <b>Cloud / On Premise:</b>	On-Premise
 <b>Bespoke:</b>	No	 <b>Employees:</b>	88
 <b>No of Sites:</b>	2		

## Description

Today I spoke with the IT Manager of a construction company based in the North East.

Upon engaging with the prospect, he made me aware he has recently just took over as IT Manager and has started to devise a plan for his current IT roadmap looking at which areas he would be keen to improve upon. He mentioned the main project for the business this year is to tighten up on all things cyber security.

The prospect went on to mention he is in the market to find a new cyber security partner as the current contract is up for renewal and his CTO has tasked him with finding a new provider that can meet the business' needs and expectations while maintaining a high level of support.

The main requirements are as followed.

- 88 IT Users
- Penetration Test
- Phishing Attacks
- 8AM-5PM Security
- 100 Access Points
- On Premise Servers
- Desktops/Laptops/Servers/Cameras/Mobiles
- 2 Sites

The prospect will be the initial point of contact for partners and will collate all the relevant information and present these findings to the board for final sign off.

Regarding the project investment, the prospect is in the information-gathering stages of the research so they are open to all partner proposals and budgets will be allocated upon solution.

The prospect has set a realistic timescale for a decision being made within 3 months and implementation being 6 month and mentioned that they are happy to take introductions now.

The prospect mentioned he will be happy to take introductory calls with partners to see what they can offer.

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## Timescales

 <b>Call:</b>	Now
 <b>Decision:</b>	Within 3 months.
 <b>Implementation:</b>	Within 6 months.

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## Budget

The prospect has not yet looked at any solutions on the market so is keen to engage with providers to understand what they can offer. Budget allocated upon solution.

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## Next Steps

Partners who can fulfil the company requirements should reply directly to [leadsuk@yourshortlist.com](mailto:leadsuk@yourshortlist.com) to register their interest.

Once approved, you will immediately receive the prospects contact details.

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## YourShortlist

### GLASGOW (HQ)

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